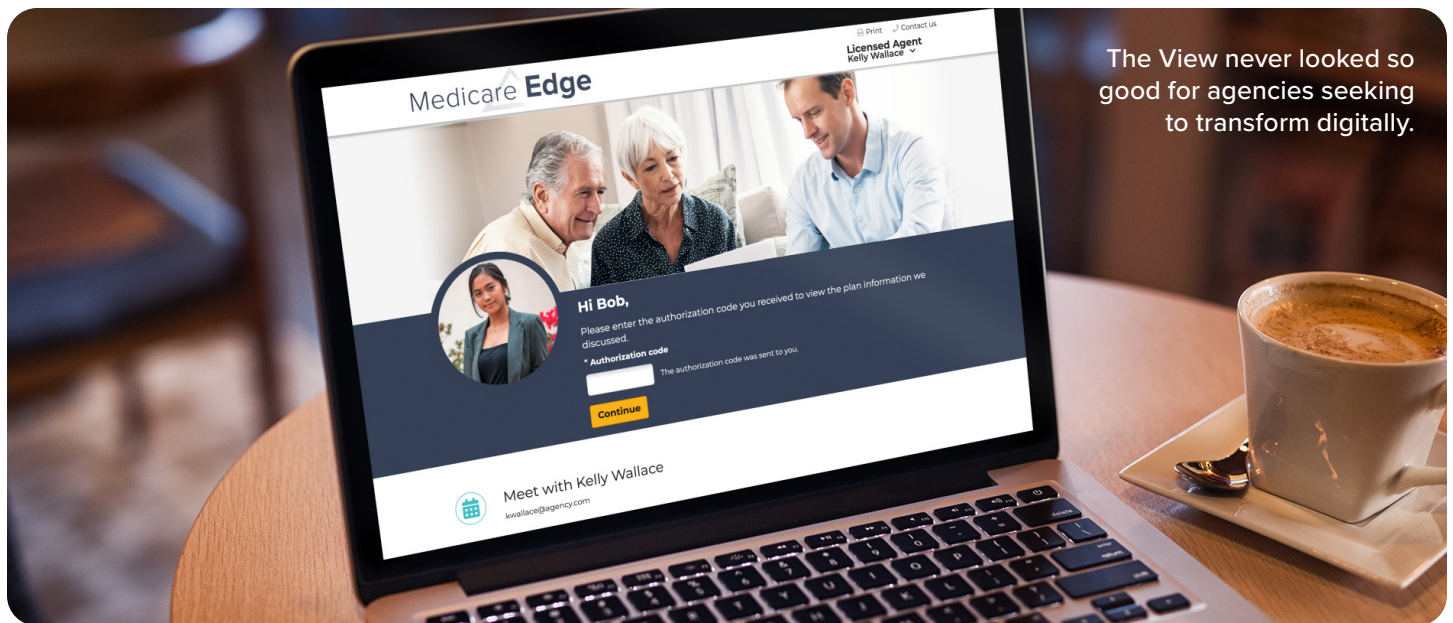


## One-stop plan comparison, quoting and enrollment for **small to mid-sized agencies**

We are giving small to mid-sized agencies a competitive “Edge” this AEP 2022 and beyond, as we recognize their need to have the same digital shopping and enrollment capabilities as their larger counterparts. Agents will no longer experience the frustration of disparate systems and accessing different carrier platforms.



The View never looked so good for agencies seeking to transform digitally.

### ONE Platform. **ANY Device.**

#### Medicare Edge

Medicare offers many of the same exceptional features of [PlanCompare ONE](#), ConnectureDRX’s intuitive digital platform that pairs beneficiaries with their best fit Medicare plans every time.

With Medicare Edge, small to mid-sized agencies will have one place to quote and enroll, all while maintaining existing relationships with larger insurance organizations.

**Transform digitally with Medicare Edge, the ONE tool that will increase the professionalism of every agent. Retain customers for life and watch the referrals pour in.**

## Medicare Edge is available for AEP 2022

- Out-of-the box technology
- Access to the ConnectureDRX network of carriers for MA, MAPD, PDP, MedSupp, Dental and Vision (150+ carriers)
- Task Management – keep track of open tasks to ensure seamless communication
- Member profiles are easy to update and manage
- Reduce call handling times – complete enrollments in one call
  
- **Intuitive and easy-to-use functionality including:**
  - ☑ Electronic Scope of Appointment
  - ☑ Text and email to enroll
  - ☑ Provider search
  - ☑ Compare drug costs for multiple pharmacies
  - ☑ All plans view (including those not licensed to sell)
  - ☑ Agent personalization of quotes
  - ☑ Compare up to three plans side-by-side
  - ☑ Quote on all plan types – MA, MAPD, PDP MedSupp, Dental & Vision
  - ☑ Enroll in Medicare and MedSupp plans agents are licensed to sell
  - ☑ Guided Help to add preferences for a more personalized experience
  - ☑ Build a medicine cabinet with integration with mymedicare.gov
  
- Rapid onboarding - sign up today and be ready for AEP 2022!

### ...And more

- The most accurate drug pricing in the industry provides reliable out-of-pocket estimates that directs your customers to their best fit Medicare plans every time
- Full service or self-service (agent sends quote/enrollment for customer to complete) – brokers get credit for the sale

### ...Plus

- Can be integrated with [AgencyBloc's](#) Agency Management System – helping agencies secure and grow their business through:
  - Industry-specific CRM
  - Commissions processing
  - Business and sales automation

[View our animated Medicare Edge video](#)



# Improve Agent Productivity and Reduce Data Duplication



ConnectureDRX's CRM Integration was designed to save agents precious time by sharing data in real time and reducing data duplication. The Medicare Edge quoting and enrollment platform can be integrated with AgencyBloc. Simply sync beneficiary demographic information to Medicare Edge and enrollment information will be synced back to AgencyBloc.

### What is Included?

- Data syncing for demographic and enrollment data
- Sync data and rectify errors with custom retry mechanism to ensure highest data quality
- User authentication for seamless workflow between AgencyBloc and Medicare Edge

### Data Will Be Synced Upon:

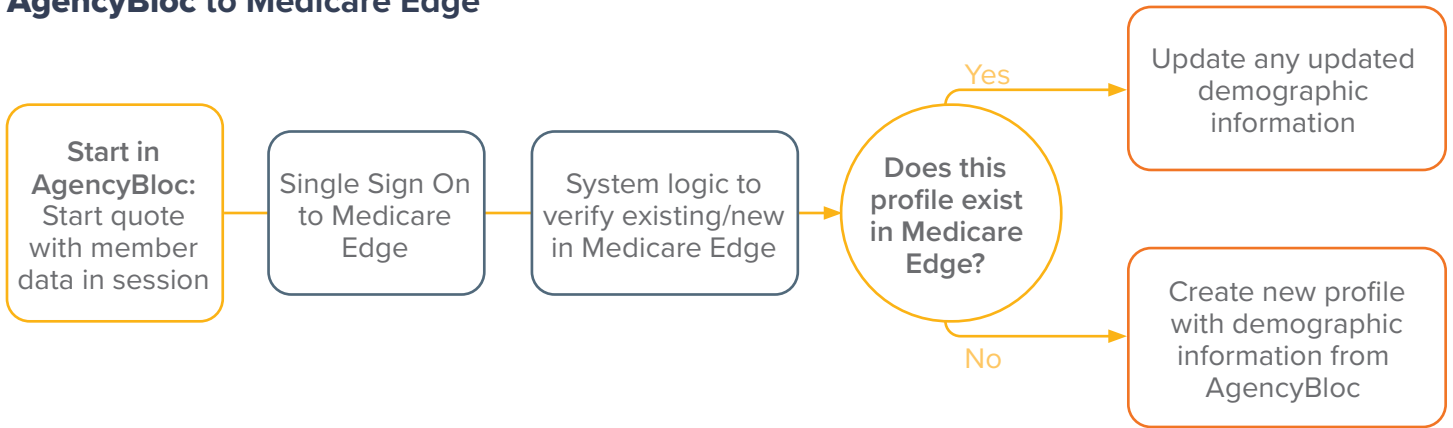
- AgencyBloc user takes action to begin shop/enroll process
- Application submission within Medicare Edge system



### Data Fields Available for Sync:

- |             |             |                     |                                  |
|-------------|-------------|---------------------|----------------------------------|
| • Name      | • Email     | • Plan Name         | • Up to 5 custom fields          |
| • Birthdate | • Phone     | • Carrier Name      | • Submission Time                |
| • Gender    | • CRM ID    | • Broker of Record  | • Requested Effective Date       |
| • Address   | • Client ID | • Premium per month | • Enrollment Confirmation number |
| • County    | • Plan ID   | • Submission Date   |                                  |

## AgencyBloc to Medicare Edge



## Application submitted in Medicare Edge to AgencyBloc

